

**SOUTHEAST MICHIGAN GOVERNMENTAL ALLIANCE, INC.
MEETING MINUTES OF FRIDAY, MARCH 10, 2023, AT 2:00 PM**

A MEETING OF THE MEMBERS of Southeast Michigan Governmental Alliance, Inc. was held on Friday, March 10, 2023.

Members in Attendance: Commissioner Al Haidous, Michael Bosanac and Steve Poloni

Absent: James Perry and Khalil Rahal

Staff in Attendance: Gregory Pitoniak and Tamara Norrix

Guests in Attendance: None

The meeting was called to order at 2:01 p.m.

Roll Call

Roll call taken, and a quorum was present.

Public Comment

No public comment was made upon request.

Approval of Agenda for March 10, 2023

MOTION-Poloni, SUPPORT-Bosanac – Approve Agenda for March 10, 2023, as presented. All voting aye, motion carried.

Approval of Minutes of October 21, 2022

MOTION-Bosanac, SUPPORT-Poloni – Approve Minutes of October 21, 2022, as presented. All voting aye, motion carried.

Approval of 2023 SEGA Board Meeting Schedule

MOTION-Bosanac, SUPPORT-Poloni – Approve 2023 SEGA Meeting Schedule as presented. All voting aye, motion carried.

Approval of Workforce Development Board (WDB) Member for Monroe County

SEMCA's Workforce Development Board (WDB) received the nomination of Ashleigh Glass, Senior Human Resources Generalist from TWB Company LLC to represent Monroe County Business. The SEGA Board does not meet again until June and the WDB has cancelled its March meeting to participate in Legislative Day in Lansing. Bosanac advised that he has requested the letter from Monroe County Business Alliance and has placed the nomination on the next Monroe County Board of Commissioners Meeting for approval.

MOTION-Bosanac, SUPPORT-Poloni – Approve the appointment of Ashleigh Glass of TWB Company, LLC, as employer representative for Monroe County subject to the receipt of the

nomination letter from Monroe County Business Alliance, the approval of the Monroe County Board of Commissioners and the approval of the Workforce Development Board. All voting aye, motion carried.

Receive and File FY 2022-2023 Revised Corporate Budget

In recent months SEMCA received a \$4.4 million increase in our projected corporate budget. There was an increase in WIOA statewide training funds, a \$450,000 increase for PATH, and a \$162,000 Youth Build Grant. WCWDI funds are now being added over the next three years. Board reviewed the Administrative Revenue, which has increased primarily due to additional staff for new programs. There have been increases in data processing, office supplies, insurance, the addition of cyber insurance coverage and equipment greater than \$5,000. There is approximately \$300,000 of administrative funds available above the budgeted administrative expenditures.

MOTION-Poloni, SUPPORT-Bosanac – Receive and file the Revised FY 2022-2023 Corporate Budget as presented. All voting aye, motion carried.

Bosanac asked if there have been any issues in hiring new staff. SEMCA has seen an increase in good candidates, but it is still not as robust as we would like. The investment to boost our postings with LinkedIn has helped.

CEO Report

Pitoniak discussed the following:

- Pitoniak noted that SEMCA has been nominated by the USDOL to have Pitoniak and Sameh Elhady, SEMCA's Refugee Navigator, present at the NAWB Conference in Washington DC.
- Current unemployment rate 4.3%. Labor force participation rate is up 1% at 59.8%.
- Training demands are increasing steadily at the AJC's.
- SEMCA currently has nine job postings, most being new positions, for WDWCI and GEM.
- Wagner Peyser Rule is still pending, and an announcement is not expected before June.
- SEMCA has received a fully executed contract with Wayne County for the WCWDI Program. Dan Martinez has been promoted to Director for this program. An RFP was released for the service provider network with 44 applications being received. The upcoming State of the County Address will discuss the new program.
- SEMCA received a \$4 million training grant for EV infrastructure statewide for journeymen technicians. Bosanac asked how closely we work with SEMCOG because he knows they received EV funding. Naheed Huq of SEMCOG is on our workforce board. WIN received \$5 million for the EV Jobs Academy and SEMCOG received financial support from that funding.
- LEO will be issuing a Policy Issuance for \$7 million for EV training curriculum to earn certifications in the mobility sectors.

- GEM program currently has 11 subrecipients working on this project and are close to being completely staffed here at SEMCA.
- A new company reached out to SEMCA, Boldly Go, with potential funding for EV training. They are a very credible national consultant that works with philanthropic organizations to fund training in the EV Sector. There are a series of meetings scheduled with WIN. The last call was very productive.
- A formal notice was received approving SEMCA for the community project received from Congresswoman Rashida Tlaib supporting Wayne Westland Schools for on-the-job work experience for youth involving local governments.
- Pitoniak distributed the Going Pro Talent Fund stats for the SEMCA Region. The state awarded SEMCA \$3,001,420 for 52 companies for Cycle I. Cycle II applications will open soon, and Pitoniak encouraged the board to provide information session dates to businesses that could benefit from this program.
- Pitoniak distributed the list of 2022 Revenue Diversification Accomplishments. He noted that the WDB Board approved to deprioritize SEMCA Strategic Plan Goal #3 – Funding Diversification for this year to concentrate on implementing the 2022 programs.
- Legislative Day is March 15, 2023. The SEMCA region has 31 state senators and representatives. Pitoniak provided the board with the MWA's 2023 State Legislative Priorities. This document will be included in the information packets provided to each legislator along with customized constituent data for their region.

SEMCA Program Updates

The program updates created for the March WDB meeting, which was cancelled for Legislative Day, were provided to SEGA for review and questions. Pitoniak noted that two of Monroe County's Workforce Development Board members, Jerry Hesson and Collin Keehn, will be joining Pitoniak and Haidous for Legislative Day in Lansing.

New/Old Business

Bosanac announced he is in the planning stages for retirement from the County, but there is no date set. Monroe has a succession plan in place and when the time is right, he will train his successor for this board. **Next meeting is June 9, 2023, at 2:00 p.m.**

MOTION-Poloni, SUPPORT-Bosanac – Adjournment of meeting at 2:55 p.m. All voting aye, motion carried.

Respectfully submitted,

Adopted at Meeting on 7/13/2023

Tamara Lamper-Norrix
Executive Assistant